

# Transfer Agreement Summary

Updated 04/05/2024

This document provides a basic overview of how courses included in this agreement will transfer to the institution specified below. Additional conditions may be needed to fulfill requirements of this agreement. Contact your MPTC advisor and/or other institution for complete details regarding this transfer agreement.

**Total Transfer Credits: 65**

**MPTC Degree:** Associate of Applied Science (A.A.S.) in **Business Management**

**Lakeland Degree:** Bachelor of Arts (B.A.) in **Business Administration**

**Contact:** Lakeland University | 920-565-1000 | [admissions@lakeland.edu](mailto:admissions@lakeland.edu)

## MPTC General Education and Program Courses (50 Transfer Credits)

| MPTC Course  | Credits | Transfers as this Course                      | Credits |
|--|---------|---|---------|
| 101-184 Principles of Accounting                                       | 3       | Elective                                      | 3       |
| 101-134 Intro to Finance   | 3       | BUS340 Principles of Business Finance         | 3       |
| 101-138 Data Mgmt, Analysis & Reporting                                | 3       | DAT210 Database Basics                        | 3       |
| 102-110 Intro to Business  | 3       | BUS150 Pathways to Success: Intro to Business | 3       |
| 102-115 Business and Employee Relations                                | 3       | Elective                                      | 3       |
| 102-120 Principles of Management                                       | 3       | BUS330 Management Principles                  | 3       |
| 102-124 Business Logistics   | 3       | BUS445 Logistics & Supply Chain Management    | 3       |
| 104-102 Marketing Principles   | 3       | MKT350 Marketing Principles                   | 3       |
| 103-159 Computer Literacy – Microsoft Office                           | 1       | Elective                                      | 1       |
| 105-140 Business Decision Making                                       | 3       | Elective                                      | 3       |
| 105-150 Business Practice Firm <b>OR</b><br>105-152 Business Practicum | 3       | BUS400 Business Internship                    | 3       |
| 105-158 Personal Brand   | 2       | Elective                                      | 2       |
| 105-160 Business Law   | 3       | BUS410 Business Law I                         | 3       |
| 145-190 Small Business Purchasing & Inventory                          | 3       | Elective                                      | 3       |
| 196-188 Project Management   | 3       | Elective                                      | 3       |
| 196-189 Team Building & Problem Solving                                | 3       | Elective                                      | 3       |
| 801-136 English Composition 1  | 3       | GEN110 Composition I: Academic Writing        | 3       |
| 890-101 College 101  | 2       | GEN103 College Success Seminar                | 2       |

**MPTC General Education Elective – [Behavioral Science](#) (Choose ONE for 3 Transfer Credits)**

| MPTC Course                      | Credits | Transfers as this Course          | Credits |
|----------------------------------|---------|-----------------------------------|---------|
| 809-188 Developmental Psychology | 3       | PSY330 Human Growth & Development | 3       |
| 809-198 Intro to Psychology      | 3       | PSY200 General Psychology         | 3       |

**MPTC General Education Elective – [Communications](#) (Choose ONE for 3 Transfer Credits)**

| MPTC Course                       | Credits | Transfers as this Course               | Credits |
|-----------------------------------|---------|--|---------|
| 801-196 Oral & Interpersonal Comm | 3       | COM111 Fundamentals of Public Speaking | 3       |
| 801-198 Speech                    | 3       | COM111 Fundamentals of Public Speaking | 3       |

**MPTC General Education Elective – [Mathematics](#) (Choose ONE for 3 Transfer Credits)**

| MPTC Course                                 | Credits | Transfers as this Course        | Credits |
|---|---------|---------------------------------|---------|
| 804-107 College Mathematics                 | 3       | MAT140 Advanced Algebra         | 3       |
| 804-118 Intermediate Algebra w/Applications | 4       | MAT140 Advanced Algebra         | 3       |
| 804-189 Introductory Statistics             | 3       | MAT220 Probability & Statistics | 3       |

**MPTC General Education Elective – [Social Science](#) (Choose TWO for 6 Transfer Credits)**

| MPTC Course                          | Credits | Transfers as this Course            | Credits |
|--------------------------------------|---------|-------------------------------------|---------|
| 809-122 Intro to American Government | 3       | POL221 American Government          | 3       |
| 809-172 Intro to Diversity Studies   | 3       | SOC210 Majority-Minority Relations  | 3       |
| 809-195 Economics                    | 3       | ECN235 Principles of Macroeconomics | 3       |
| 809-196 Intro to Sociology           | 3       | SOC100 Intro to Sociology           | 3       |