



# Real Estate Preparation Course

Successful completion of this course satisfies the state 72-hour educational requirements for those seeking a Real Estate Sales license. You will receive a certificate to write the exam.

## Moraine Park Technical College – Beaver Dam Campus

700 Gould Street • Beaver Dam, WI • Room K-313

Wednesdays, February 1 - May 16 • 5:30 - 9:30 p.m.

CRN/Course Number: 31454/194-190 • Cost: \$339.40 + textbook package

Instructor: Brian French Broker/Owner French Real Estate Co., Beaver Dam

# Continuing Education for Real Estate Sales and Broker's License Renewal

This is the Continuing Education Program to fulfill the 2011-2012 requirements and will not meet the makeup requirements to reinstate a license from the previous biennium. Please check with the Department of Regulation and Licensing if you need makeup requirements. All licensees are required to take continuing education with the exception of those newly licensed within the current biennium. Courses 1 through 4 are required, plus two electives.

Course 1 - Listing Contracts  
 Course 2 - Offer to Purchase  
 Course 3 - New Developments

Course 4 - Business Ethics  
 Elective A - Short Sales and Foreclosures  
 Elective B - Environmental Matters

## Moraine Park Technical College

### Fond du Lac Campus

235 North National Avenue, Rooms: O-103/104

Instructor: Ray Christ, Christ Appraisal Service

## Moraine Park Technical College

### West Bend Campus

2151 North Main Street, Room: L-120

Instructor: Rick Jaeger, Jaeger Insurance and Real Estate

CRN	Course No.	Course Title	Location	Date	Time	Cost
31362	194-405	Course 1 - Listing Contracts	Fond du Lac	Thursday, April 12	6-9 p.m.	\$35.19 (62 & Over \$24.00)
31356	194-405		West Bend	Tuesday, February 21	6-9 p.m.	\$35.19 (62 & Over \$24.00)
31363	194-406	Course 2 - Offer to Purchase	Fond du Lac	Thursday, April 19	6-9 p.m.	\$35.19 (62 & Over \$24.00)
31357	194-406		West Bend	Tuesday, February 28	6-9 p.m.	\$35.19 (62 & Over \$24.00)
31364	194-407	Course 3 - New Developments	Fond du Lac	Thursday, April 26	6-9 p.m.	\$35.19 (62 & Over \$24.00)
31358	194-407		West Bend	Tuesday, March 6	6-9 p.m.	\$35.19 (62 & Over \$24.00)
31365	194-408	Course 4 - Business Ethics	Fond du Lac	Thursday, May 3	6-9 p.m.	\$35.19 (62 & Over \$24.00)
31359	194-408		West Bend	Tuesday, March 13	6-9 p.m.	\$35.19 (62 & Over \$24.00)
31366	194-409	Elective A - Short Sales and Foreclosures	Fond du Lac	Thursday, May 10	6-9 p.m.	\$35.19 (62 & Over \$24.00)
31360	194-409		West Bend	Tuesday, March 20	6-9 p.m.	\$35.19 (62 & Over \$24.00)
31367	194-410	Elective B - Environmental Matters	Fond du Lac	Thursday, May 17	6-9 p.m.	\$35.19 (62 & Over \$24.00)
31361	194-410		West Bend	Tuesday, March 27	6-9 p.m.	\$35.19 (62 & Over \$24.00)

See reverse side for Internet and Telephone Registration.

TTY 920-929-2109

Call 920-929-2117 for detailed course information.

NOTE: Individuals from out of state may be subject to an additional out-of-state fee. Fees are subject to change without notice and are not to be considered as contractual guarantees.

[morainepark.edu](http://morainepark.edu)

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TECHNICAL COLLEGE

Moraine Park Technical College does not discriminate on the basis of race, color, national origin, sex, disability or age in employment, admissions or its programs or activities. The following person has been designated to handle inquiries regarding the College's nondiscrimination policies: Equal Opportunity Officer, Moraine Park Technical College, 235 North National Avenue, PO Box 1940, Fond du Lac, WI 54936-1940, 920-924-6459 or 920-924-3232.

# Real Estate Preparation & Continuing Education for Real Estate Sales and Broker's License Renewal Spring 2012

**Telephone Registration:**

To register, call one of the following numbers: 920-924-3207 Student Services Call Center; 1-800-472-4554 Any Other Location

**Operator hours:** 7:30 a.m. - 7:00 p.m. — Monday through Thursday; 7:30 a.m. - 4:30 p.m. — Friday

Open your account to register for courses via *myMPTC*.

Most students are eligible to activate their account, but, the following criteria has to be met:  
You have to be a program student attending MPTC starting January 2007 or later.

OR

You registered for a class that began August 26, 2008 or later.

If you want to activate a new account and do not meet the above criteria, you will need to register in-person, by telephone or mail.

Once your account is open go to the Student Tab and select Add/Drop Classes from Student Tools.

Payments are due at time of registration for all online, in-person, phone and mail-in registrations.  
Pay at [mymptc.morainepark.edu](http://mymptc.morainepark.edu), Student tab, Student Tools, Make a Payment.



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235 North National Avenue  
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**Real Estate Preparation**  
**and**  
**Continuing Education for**  
**Real Estate Sales and**  
**Broker's License Renewal**  
**Schedule for Spring 2012**